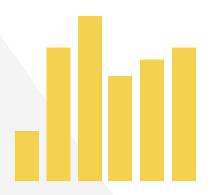


ANNUAL REPORT





Sometimes, it can be difficult to quantify to work of a Main Street program. Much of our work is done quietly and behind the scenes. But some numbers stand out when it comes to looking at Barracks Row and the work we have done.

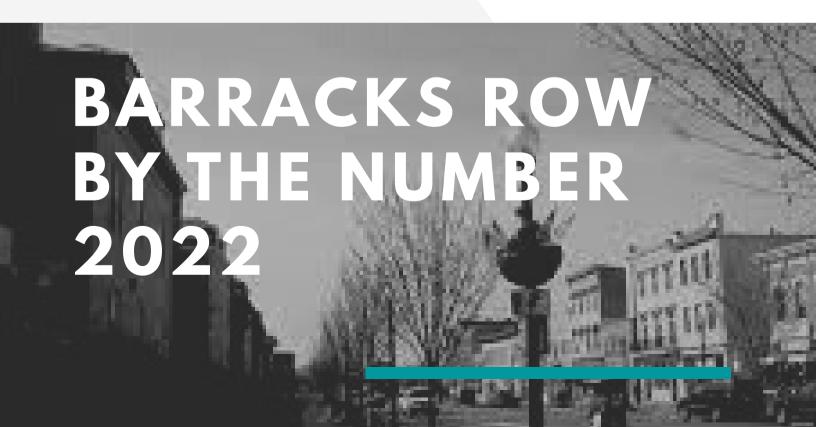
Here's a few of them:

184 - NUMBER OF BUSINESSES THAT CALL BARRACKS ROW HOME

8500+ NUMBER OF BAGS OF TRASH AND REYCLING THE BRMS CLEAN TEAM REMOVES EVERY YEAR

\$800,000+ - COMBINED TOTAL WE HAVE INVESTED IN FACADE GRANTS, SIGN AND AWNING GRANTS, SECURITY GRANTS, AND SMALL BUSINESS TECHNICAL ASSISTANCE GRANTS GIVEN TO BARRACKS ROW BUSINESS OWNERS IN JUST THE PAST 75 MONTHS

\$1,006,415 - AMOUNT INVESTED BY BARRACKS ROW MAIN STREET IN MARKETING BARRACKS ROW AND HOSTING EVENTS TO BRING "FEET TO THE STREET" OVER THE PAST TEN YEARS



WHAT DOES BARRACKS ROW MAIN STREET DO?

Barracks Row Events:

Events are a key element under "Promotions" in the "Main Street Four Point Approach." The Promotions Committee is responsible for the many Barracks Row events that bring "feet to the street.". Businesses consistently report higher sales numbers due to the events our Main Street produces every year. Read on in the following pages about our popular events such as Art All Night, Holiday Lights on 8th Street, and the Fourth of July Parade, among others. This we partner together with Eastern Market Main Street to present Art All Night on Capitol Hill.

Event List:

The June Garden Party, The Fourth of July Parade, Art All Night and October Festival.

Eastern Market Metro Park:

Along with 8th SE Promotions & Events, Barracks Row Main Street is in partnership with The Department of Parks & Recreations to be the caretaker of Eastern Market Metro Park. Our events have animated this park. As of August 23 we have hosted 56 events in the park with a additional 120 additional events to take place starting at the end of November 2022. Our events represent a variety of activities such fitness, music, and chess. As these become more popular with the community, the number of attendees grows. I see this as a great beginning to achieving the phrase coined by Councilmember Charles Allen "A place that you come to, not just a place to walk through".

Clean Team Services:

Using generous Clean Team grant funding from the city, Barracks Row Main Street invests over \$100,000 per year to help keep the street looking its best. We contract with the Capitol Hill BID and Ready, Willing and Working to provide clean and safe services and graffiti removal to Barracks Row on

weekends. Beautification, such as the seasonal plantings in our hanging baskets, are part of this contract as well.

Barracks Row Façade Improvement Program:

Historic preservation is the cornerstone of the "Design" point in the Main Street model. Our popular façade improvement program continued in 2022, as did our separate grant program for signage which we launched in 2013. Restoring historic elements of the facades on our buildings, structural repairs, improved lighting, new signage, and new awnings are just a few of the enhancements

made possible by these programs. These improvements are available to 8th Street businesses through generous grants from the DC Department of Housing and Community Development, the DC Department of Small and Local Business Development, and other government partners.

Small Business Retention and Recruitment:

Using the "Economic Vitality" point of the "Main Street Four Point Approach," the retention and expansion of our small businesses and recruiting new businesses to the street continue to be core priorities. We work with interested tenants to find spaces, with landlords to find tenants, and we provide small business technical assistance to many Barracks Row businesses each year.

THE MAIN STREET FOUR-POINTS 2022

FINANCIAL STATEMENT

2022 Financials Barracks Row Main Street Financial Statement

Assets

Current Assets

Cash \$1,640,088
Grants Receivable \$201,799
Retainages \$31,125
Total Current Assets \$1,873.012

Other Assets

Security Deposits \$1,400 Total Other Assets \$1,400

Total Assets \$1.874.412

Liabilities & Net Assets

Current Liabilities

Accounts Payable \$641
Credit Card Payable \$1,518
Deferred Revenue \$19,385
Total Curreny Liabilities \$21,543
Total Liabilities \$21.543

Net Assets

Unrestricted Net Assets \$270,558
Restricted Net Assets \$1,582,311
Total Net Assets \$1,852,869

Total Liabilities

and Net Assets \$1,874,421







